



Hannibal and Me: What History's Greatest Military Strategist Can Teach Us About Success and Failure

Andreas Kluth

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A dynamic and exciting way to understand success and failure, through the life of Hannibal, one of history's greatest generals.

The life of Hannibal, the Carthaginian general who crossed the Alps with his army in 218 B.C.E., is the stuff of legend. And the epic choices he and his opponents made on the battlefield and elsewhere in life offer lessons about responding to our victories and our defeats that are as relevant today as they were more than 2,000 years ago. A big new idea book inspired by ancient history, *Hannibal and Me* explores the truths behind triumph and disaster in our lives by examining the decisions made by Hannibal and others, including Albert Einstein, Eleanor Roosevelt, Steve Jobs, Ernest Shackleton, and Paul Cézanne—men and women who learned from their mistakes.

By showing why some people overcome failure and others succumb to it, and why some fall victim to success while others thrive on it, *Hannibal and Me* demonstrates how to recognize the seeds of success within our own failures and the threats of failure hidden in our successes. The result is a page-turning adventure tale, a compelling human drama, and an insightful guide to understanding behavior. This is essential reading for anyone who seeks to transform misfortune into success at work, at home, and in life.

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