



# Financial Success in Mental Health Practice: Essential Tools and Strategies for Practitioners

*Steven Walfish, Jeffrey E. Barnett*

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In this volume, authors Walfish and Barnett provide a comprehensive toolkit for practitioners to develop their business acumen and fully complement their extensive clinical training. Without question, top-notch clinical expertise in addition to sound business practices are the winning combination for long-term success.

*Financial Success in Mental Health Practice* shows readers how to market their practice, ensure its profitability, provide quality client service delivery, manage office overhead, implement effective accounting practices, handle commercial taxes and business expenses, navigate insurance claims and reimbursements, and plan for retirement. Written in an accessible and engaging style, this volume is packed with sample forms, letters, and question lists and also includes fee schedules, key principles of private practice, and interviews with highly successful entrepreneurs and executive managers.

This complete resource will equip the early career or seasoned clinician with the tools and strategies needed for a rewarding and fruitful career.

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