

# Mr. Lean Buys and Transforms a Manufacturing Company: The True Story of Profitably Growing an Organization with Lean Principles

Greg Lane

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This is the true story of how, armed with only Lean improvement methodologies, a specially trained Toyota Lean expert purchased a business he knew nothing about, applied Lean techniques, and succeeded in doubling sales and increasing profitability, before he finally sold the thriving business. With humility and humor, the author recounts his successes and failures, introduces his key employees and their struggles with change, and provides motivation and simple ideas for all readers looking to improve their businesses. He captures key points highlighted in text boxes and includes illustrative photos and examples of Lean tools at work. This story dispels the fallacy that Lean management does not achieve excellent results in high variation companies and job shops. Toyota's OSKKK methodology is introduced to understand processes and guide a Lean transformation on the shop floor and in the office.

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