



# Finanzvertriebe: Die Lage im Frühjahr 2011 (German Edition)

*Thomas Trares*

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Die großen Finanzvertriebe DVAG, AWD, MLP und OVB befinden sich in einem schwierigen Umfeld. Umsatzsteigerungen sind derzeit kaum möglich. Einzig durch rigides Sparen lassen sich derzeit noch positive Ergebnisse erzielen. Bei MLP formiert sich aber allmählich Widerstand gegen den Kahlschlag im Unternehmen.

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